

MULTI-ADDRESSEE CABLE SEL BELOW

SAS O

DEFERRED GEN

X 30 SEP

IND: CDM D/OCM CCP ADCP, CI, CI/OPS, CI/OC, FI, EL, WE 4,
LISB, W, 7, POUCH FRAN 9, BONN 5, BRLN 2, MUNI 5

ATL, 6, ALL OTHER STA'S 3

C.2 JNK 65387

MULTI-ADDRESSEE CABLE

FORUMEN ZRPRIMA

90

CDM	PAR	BRUS	HAGU	COPE	STOC	OSLO	YADR
RCME							

CABLE SEC: (PLS POUCH CABLE TO FOLLOWING:) (WRENCH POUCH)

99

ITAN	FROB	BONN	HAMB	BRLN	MUNI	VIEV	ATEL
BIRN	GNVA	CAIR	BEIR	TEHE	TELA	RIOD	SAOP
HEXI	MRID	SAGO	MONT	BUEN	CARA	LAPA	LIMA 99
QUIT	GUAT	SNTO	MELE	TOY	HONG	WAVE	BARC
HELS	LISB	MILA	OTTA	TRIK			

99

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COORDINATING OFFICERS

OCIA
EXCERPT FROM
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05
 UNIT: **CHIEF, PARTY**
 CODE: **INDIA**
 EXT: **6207**
 DATE: **29 NOV 63**

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34 **SECRET**

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TO: **CABLE SECRETARIAT**

29 Nov 63 22 21z

FROM: DIRECTOR

SIG CEN

CONF: SAS-8

XXX OUTLINE

INFO: DOP, NE 4/VR

85387

TO:

INFO

CITE DIR

12-22
PLEASE RELAY DIR 85387 TO (NEW DELHI) FOR INFORMATION.

END OF MESSAGE

03
 29 Nov 63
 6207/29
 SECRET
 COORDINATING OFFICER

29/29/63/29. **Partha**
 03
 COORDINATING OFFICER

COORDINATING OFFICERS

34 **SECRET**

03
 GROUP 1
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 downgrading and
 declassification

Partha
 03
 DOP/6
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63-11272-120-47 200-120-47

CUBAN STATIONS AND BASES

22 Nov 63 17 052

DEFERRED
ROUTINE

TO ADDRESSEE CABLE INFO

CITE DIR 0300

BENJUEN ZIRPRIMA

REF: DIR 22218

1. RECENTLY CONCLUDED EGS REVIEW OF ZIRPRIMA PROGRAM SHOWS THAT KUBARK EFFORTS HAVE NOT ACHIEVED ANY SIGNIFICANT RESULTS AND CONTINUATION OF PROGRAM AS SUCH NO LONGER WARRANTED. MAIN REASON FOR KUBARK FAILURE IS THAT CUBAN TECHNICIAN RECRUITING PROGRAM HAS BEEN MISERABLE FAILURE WHEN MEASURED AGAINST ORIGINAL OBJECTIVE OF 2000 TECHS FROM WESTERN EUROPE ALONE. THOUGH CURRENT FIGURES NOT COMPLETE, WE ESTIMATE PROBABLY LESS THAN FIFTY CANDIDATES HAVE RECEIVED CONTRACT APPROVAL AND WE ABLE TO CONFIRM ABOUT TEN WHO HAVE ACTUALLY MADE IT TO THE ISLAND. KUBARK SUCCEEDED IN INSERTING ABOUT THIRTY RECRUITED TECHS INTO THE VARIOUS HIRING CHANNELS, BUT SO FAR ONLY TWO HAVE RECEIVED CONTRACT APPROVAL FROM HAVA.

2. CUBAN FAILURE TO RECRUIT IN SIGNIFICANT NUMBERS APPEARS DUE MAJORLY TO REINFORCEMENT FOREIGN MINISTRY AND FOREIGN SERVICE OFFICERS PURSUE TECH RECRUITING MISSION AGGRESSIVELY, BUREAUCRATIC INCOMPETENCE IN HAVANA, FEAR OF INFILTRATION OF HOSTILE AGENTS

CONT...

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85387

AND PREDICTABLE LOSS OF INTEREST IN THE PROGRAM ON PART OF CASTRO HIMSELF. THESE FACTORS WHICH EMERGE FROM OUR STUDY OF THE CUBAN PERFORMANCE ACCOUNT FOR LACK OF RESPONSE FROM EMBASSIES TO APPLICATIONS, LONG DELAY IN GETTING WORD BACK FROM HAVANA AND SMALL NUMBER OF TECHS ULTIMATELY HIRED. LONG TIME LAG BETWEEN INITIAL APPLICATION AND ULTIMATE APPROVAL FROM HAVA, WHICH RUNS SIX TO NINE MONTHS, HAS COST CUBANS NUMBER OF TECHS WHO WERE INITIALLY EAGER BUT SUBSEQUENTLY LOST INTEREST OR TOOK OTHER JOBS.

3. IN FACE OF FOREGOING WE DO NOT BELIEVE IT WORTHWHILE TO CONTINUE INTENSIVE SEARCH FOR ZEPRIXA CANDIDATES FOR INSERTION INTO CUBAN HIRING CHANNEL. /STATIONS WITH ACTIVE LEADS SHOULD STAY WITH THEM IN THE HOPE THEY MAY STILL BE HIRED, BUT CEASE EFFORTS TO GENERATE LEADS FROM SCRATCH. ON OTHER HAND, THERE ARE FAIR NUMBER NON BLOC TECHS IN CUBA AND IT LIKELY CUBANS WILL CONTINUE TO HIRE NEEDED TECHS ON LIMITED SELECTIVE BASIS AS THEY DID PRIOR TO ZEPRIXA PROGRAM. STATIONS THEREFORE ARE URGED TO CONTINUE BE ALERT FOR SUCH OPPORTUNITIES AND TO EXPLOIT THEM IN SAME MANNER AS ALL OTHER OPPORTUNITIES TO PLACE RESIDENT AGENTS IN CUBA.

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IN THIS CONNECTION WE NOTE THAT MOST PERUVIAN OFFICIALS RESPONSIBLE FOR RECRUITING TECHS TEND TO RELY HEAVILY ON LOCAL CP STAMP OF APPROVAL OR OTHER STRONG INDICATION THAT CANDIDATE IS POLITICALLY ACCEPTABLE. LACKING THIS THEY MAY EITHER IGNORE THE APPLICATION OR REJECT IT.

4. RESPONSE OF HOST STATIONS IN IMPLEMENTING ZEPPELIN HAS BEEN MOST GRATIFYING. WE PROVIDED CUBANS WITH GOOD NUMBER HIGHLY QUALIFIED ENGINEERS AND TECHNICIANS WHICH THEY FOR REASONS CITED UNABLE OR UNWILLING TO ACCEPT. KUBAN HAS MADE A RESPECTABLE EFFORT TO EXPLOIT THIS OPPORTUNITY AND FACT THAT HE HAVE NOT ACHIEVED SIGNIFICANT RESULTS IS MERELY REFLECTION CUBAN CONFUSION AND INEPTITUDE WITH RESULTANT FAILURE ACHIEVE THEIR OWN GOALS.

5. DISCONTINUE USE ZEPPELIN SLUG AND FILE 200-120-67.

END OF MESSAGE

C S COMMENT: *Cable precedes CS file. Copy may be seen in CIA reference file.

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ROUTINE

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C/FE

AC/FE

C/FE

C/FE

C/FE

C/FE

WILLIAM D. O'RYAN
C/FEXXXXXX-XXXX-XXXX-XXXX
XXXXXXRONALD FITZGERALD
C/SAS

RELEASING OFFICER

4/D

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